

Responsive Access, Small Cargo and Affordable Launch

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(Approved for Public Release, Distribution Unlimited)



AGENDA

- DARPA's Charter & Commitment
- RASCAL Overview
 - Motivation / Vision
 - Philosophy / Concept
- Program Plan (all phases)
- Program Objectives and Goals
 - ConOps
 - MIPCC
 - RLV & ERV Descriptions
 - Interfaces
- Lunch Networking



AGENDA (Cont'd)

- Acquisition Strategy
 - Source Selection Schedule
 - Funding
- Section 845 Description / Requirements
- Program Solicitation Overview (Phase 1)
 - Proposal
 - Evaluation Process
 - Evaluation Category / Areas
 - Agreement Documents
 - Summary
- Question and Answers
- Social Hour
- Friday: One-on-one 8:30 5:00 @ CENTRA Technology



HAND OUT PACKAGE

- RASCAL INDUSTRY DAY BRIEF (hard copy)
- CD-ROM
 - Draft RASCAL Program Solicitation
 - Attendees List
 - RASCAL Industry Day Brief
 - Background MIPCC Turbo-Jet
 - Background PHM Technology
 - DoD O&S Definition



DARPA 2001

Dr. Tony Tether Director, DARPA



DARPA ORGANIZATION

Director, Tony Tether Deputy Director, Jane Alexander

Tactical Technology

Allen Adler Art Morrish

Air, Space, & Land **Platforms**

Laser Systems

Future Combat Systems

Planning / Logistics

Special Projects

James Carlini Amy Alving

Biological Warfare Defense Systems

Surface/Underground **Target Engagement**

Sensor/Navigation Sys

Advanced Technology

Tom Meyer William Jeffrey

Assured C3ISR

Maritime

Early Entry / Special **Forces**

Information Systems

William Mularie Kathy MacDonald

Asymmetric Threat

Defense Sciences

Michael Goldblatt Steven Wax

Bio Warfare Defense

Technologies

Biology

Materials & Devices

Mathematics

Information Technology

Kathy MacDonald Janos Sztipanovits

Architectures & Designs

Computer Processing & Storage

Networks

Human Computing

Interfaces

MicrosystemsTechnology

Robert Leheny Dave Honey

Electronics

Optoelectronics

MEMS

Combined Microsystems

Total Personnel

220

Technical Personnel

129

1 Nov. 2001

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Page 6



APPROACH

Staff

- Smart; risk takers passionate about making a difference; energy to see their idea adopted
- Rotate frequently. Refresh and renew ideas, perspectives, technology and techniques
- Hiring Flexibility Sec 1101 (FY 99)

Resources

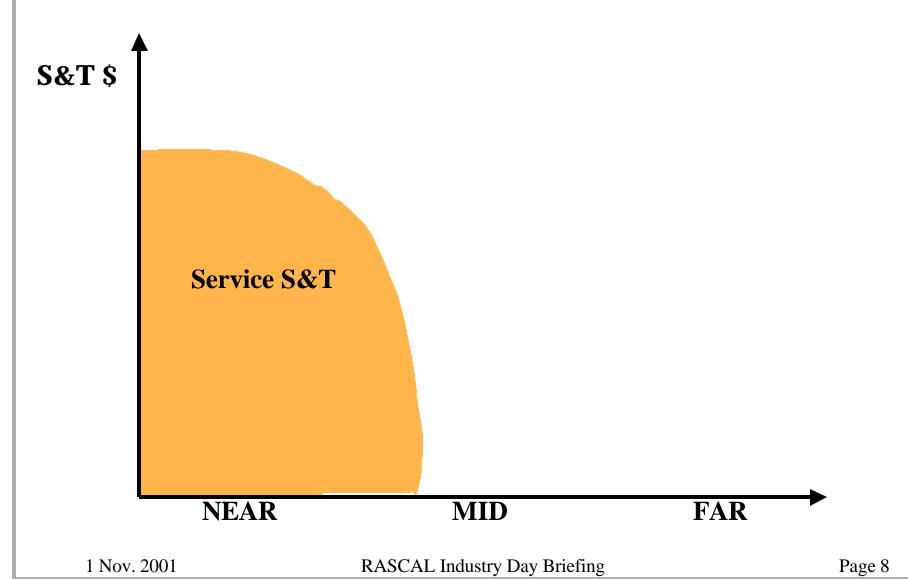
• \$ and knowledge of important problems – able to quickly build coalitions

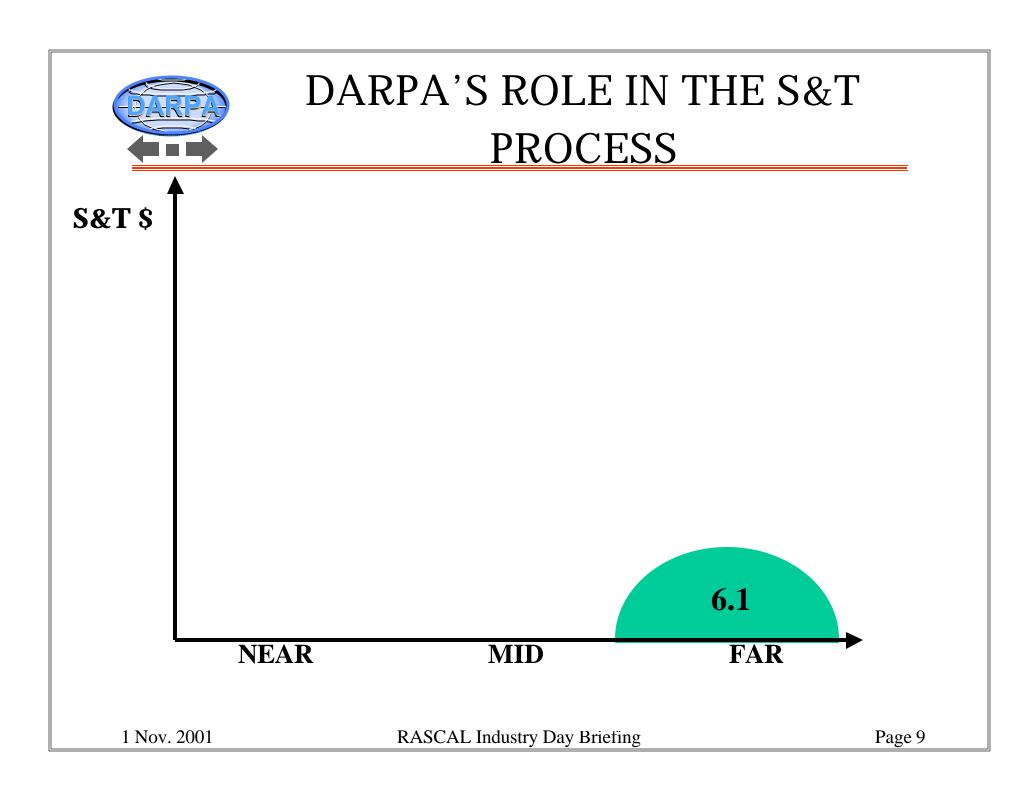
Freedom to Act

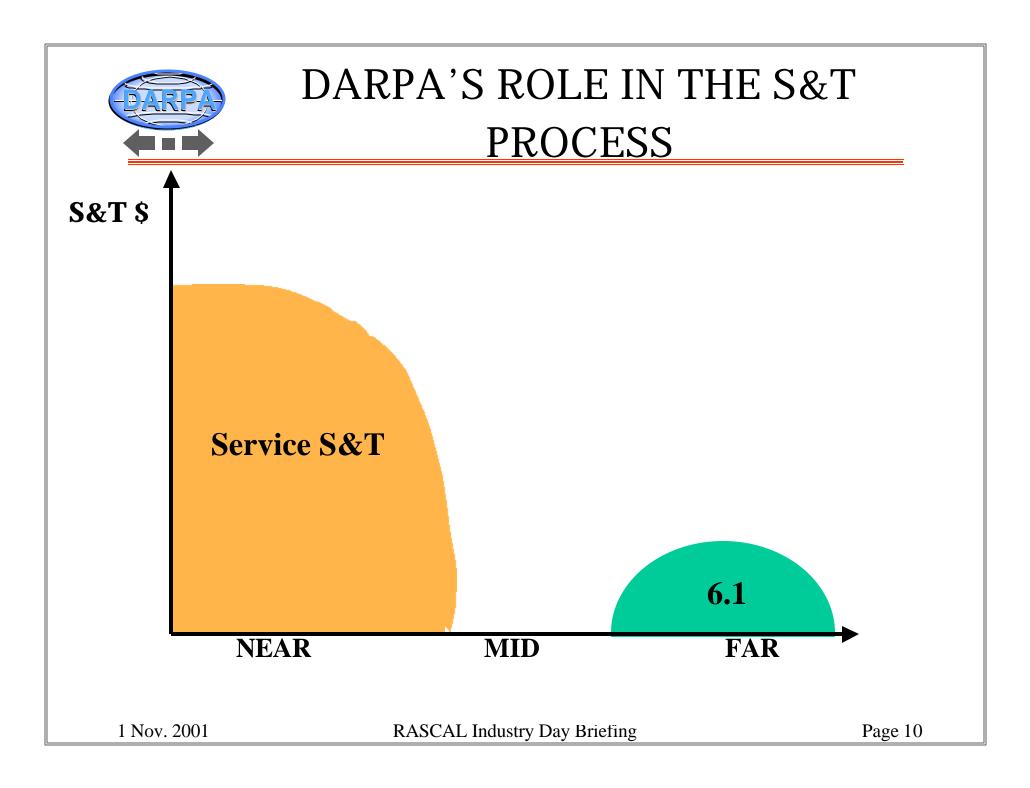
- Business practices that enable speed
 - Sec 845 (FY 94)
- Few long-term commitments

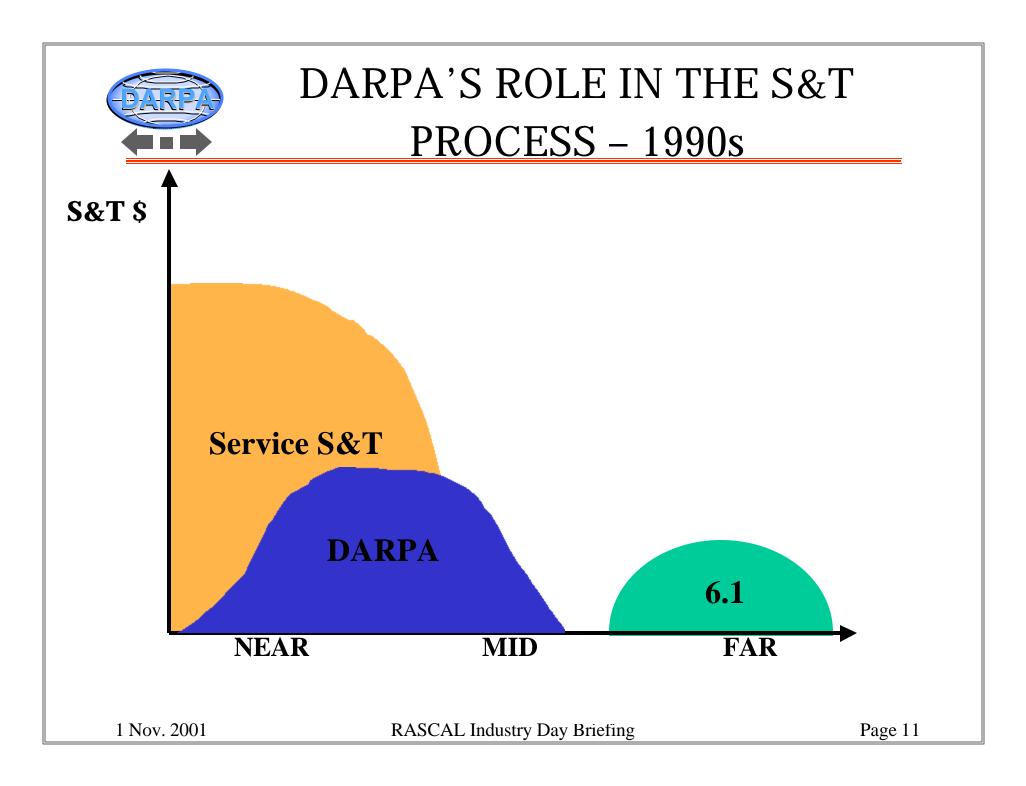


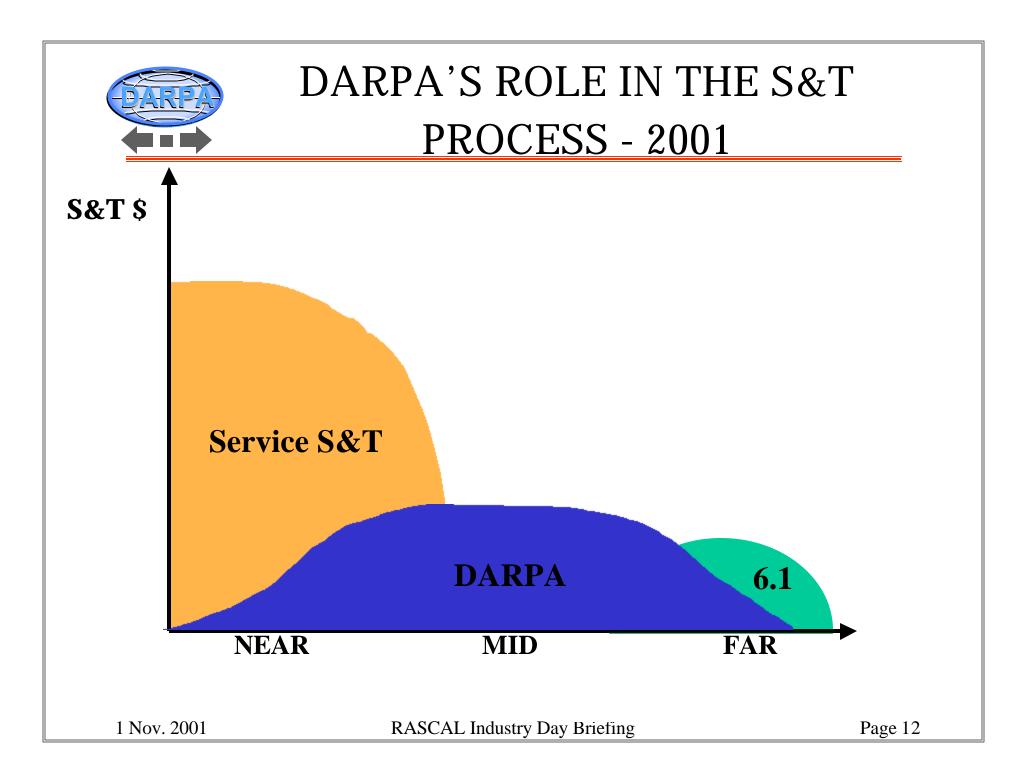
DARPA'S ROLE IN THE S&T PROCESS

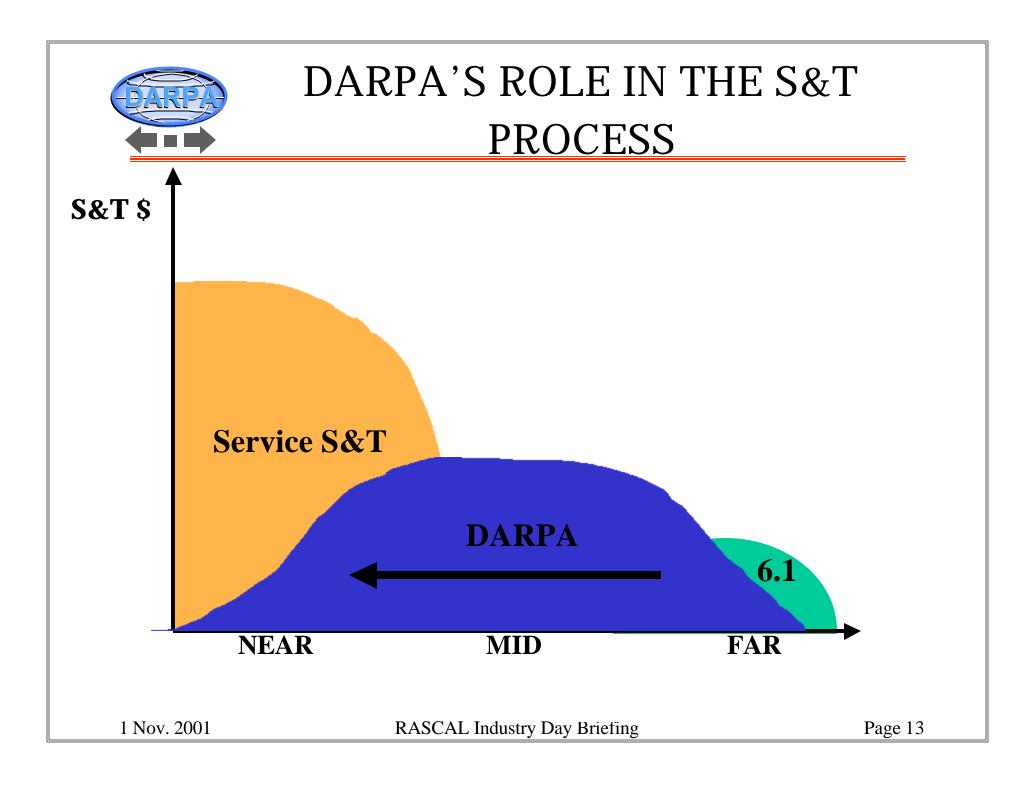






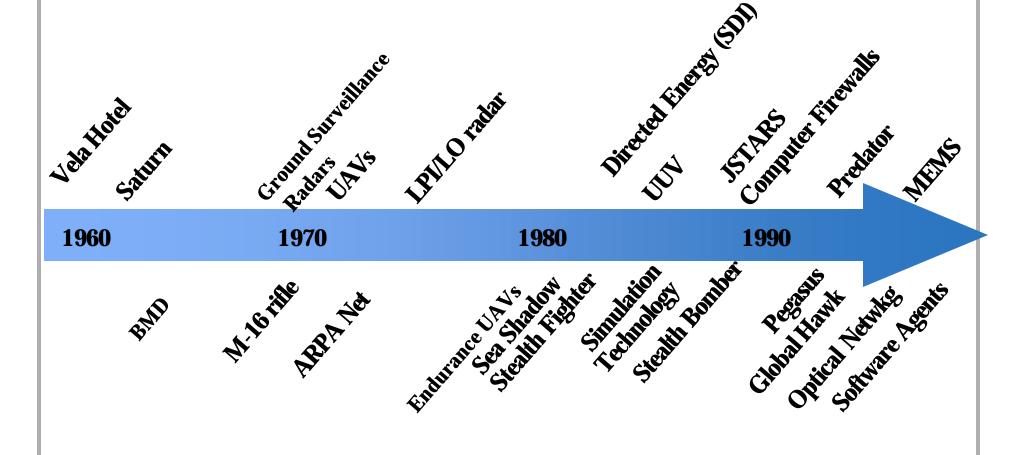


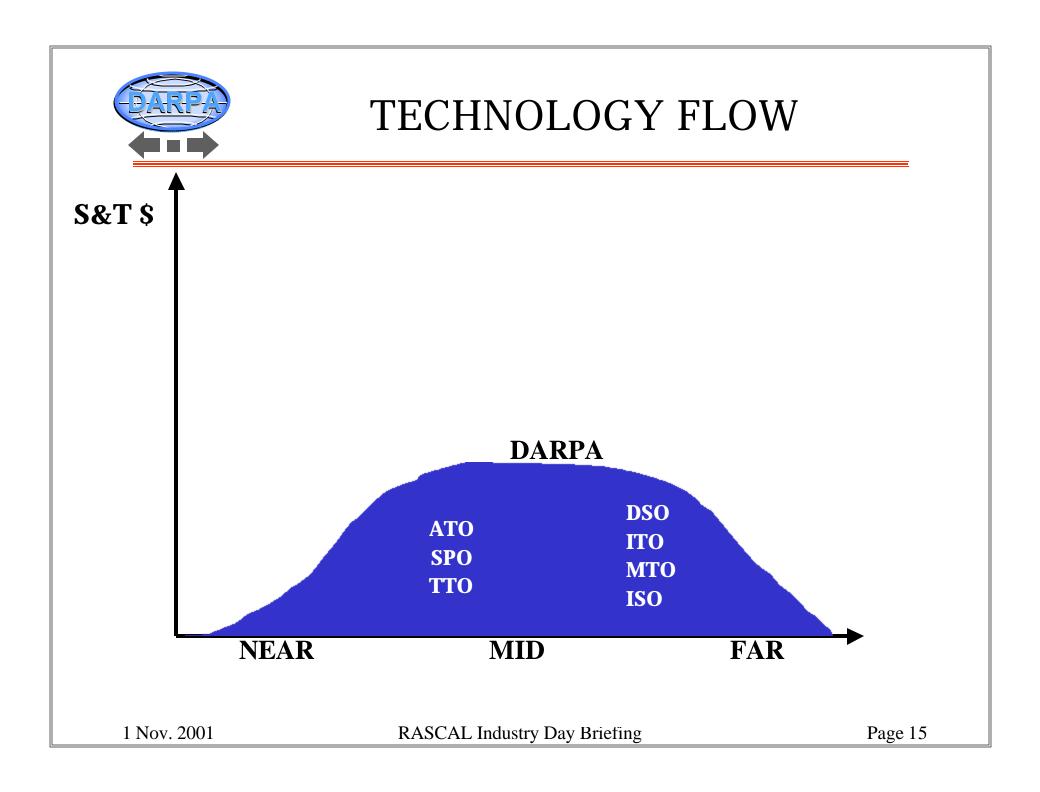






DARPA ACCOMPLISHMENTS





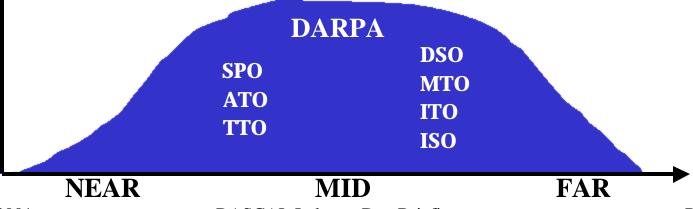


2001+: Potential Future Breakthrough Concepts and Technologies

- Integrated biological warfare defense
- Combination of biological systems, information technology & microsystems

S&T S

- Advanced materials
- Ultra miniaturization
- High-speed advanced networks
- Quantum changes in computing & data transmission
- Secure defenses against cyberattack
- Mobile target detection and destruction no place to hide
- Combined manned & unmanned operations
- Space operations



1 Nov. 2001

RASCAL Industry Day Briefing

Page 16

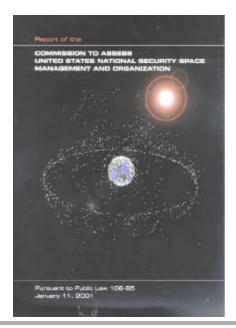


DARPA's RASCAL **MOTIVATION**

"United States deterrence and defense capabilities depend critically on assured and timely access to space. The U.S. Should continue to pursue revolutionary reusable launch vehicle technologies and systems even as the U.S. moves to the next



Secretary of Defense Donald H. Rumsfeld

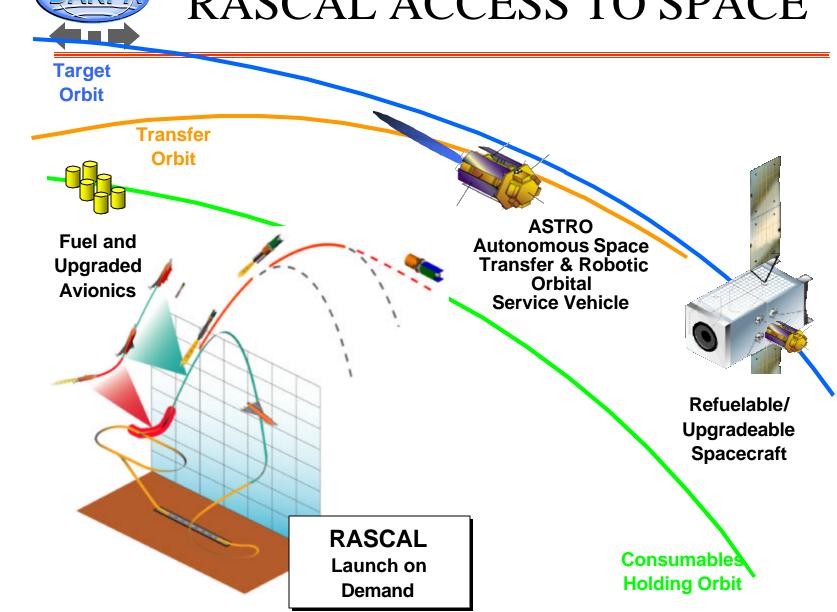


generation of expendable launch vehicles.... One key objective of these technological advances must be to reduce substantially the cost of placing objects and capabilities in orbit...."

Report of the Commission to Assess United States National Security Space Management and Organization, January 11, 2001.



RASCAL ACCESS TO SPACE



1 Nov. 2001

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Page 18



RASCAL Overview



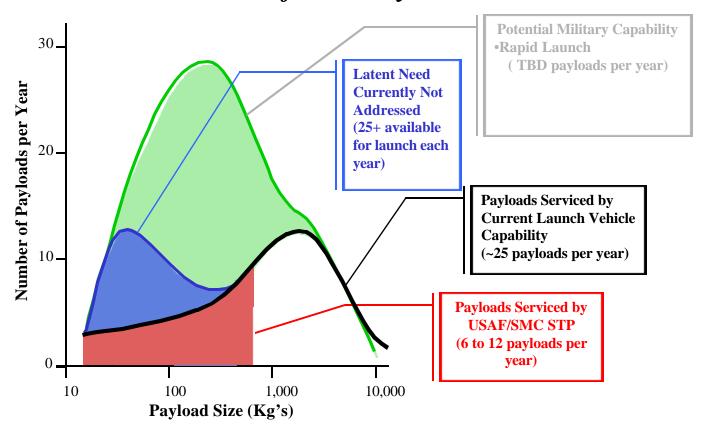
DARPA'S OBJECTIVE

Provide the United States military the ability to quickly launch space assets in support of tactical theatre commanders by developing and demonstrating a rapid, routine, small payload delivery system capable of providing flexible access using a combination of reusable and low cost expendable vehicle elements.



MOTIVATION

Distribution of DoD Payloads



Insufficient small spacecraft launch capability exists today, inhibiting DOD's ability to utilize space effectively, efficiently and rapidly.



LAUNCH ELEMENTS

Notional Vehicle Design

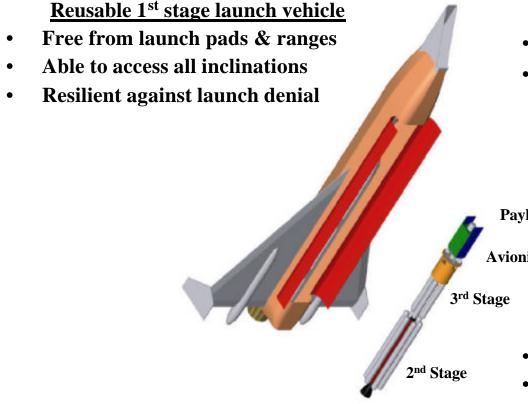


Illustration of the 1st Staging Event

Payload Satellite

- Rapid delivery and operation
- Lower acoustic loads during ascent

Payload Satellite

Avionics & Maneuvering Stage "Top-Stage"

Expendable Rocket Vehicle

- Improved performance at lower cost
- Designed without aerodynamic constraints
- No payload fairing required



"R" IN RASCAL =

RESPONSIVE, ROUTINE & RELIABLE

Responsive

- Freedom from launch pads
- Freedom from ranges
- Uploading of ERV like hanging tactical ordnance

Routine

- Cost ≈ Tomahawk
- Aircraft-like ops
- Short lead time to integrate

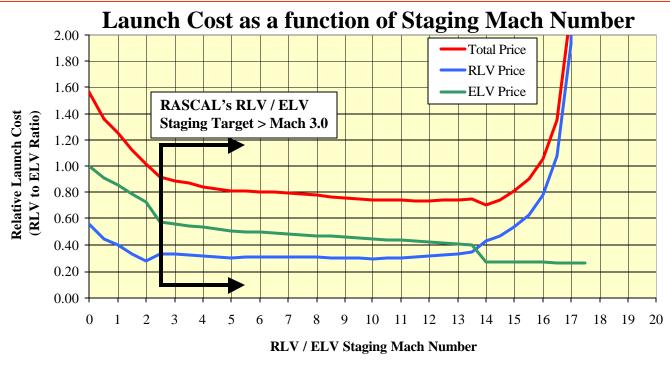
Reliable

- Benign vibration & acoustic environment enhances reliability of payloads
- Fewer components (e.g. no fairing, no thrust vectoring, no aerodynamic surfaces) enhances upper stage reliability
- Ultimate high launch rates feed into manufacturing/QA, leading to inherent high reliability (1st stage ≈ commercial aircraft, 2nd stage ≈ tactical missile)





EXO-ATMOSPHERIC STAGING REDUCES COSTS



• Exo-Atmospheric staging of the ERV provides a cost advantage

- Expendable vehicle is smaller; therefore, recurring cost is lower
- Payload fairing is not required; therefore, no cost is incurred
- Aerodynamic consideration in ERV design are removed; therefore, development cost is reduced
- RASCAL target: Staging Mach Number > Mach 3.0



Reduces the amount of expendable mass

- Reduces the performance & size of the ERV
- Eliminates the need for a payload fairing
- reduces recurring cost

Reduces the size of the reusable vehicle

- Reducing the non-recurring cost of development
- Reducing the recurring cost of manufacture & maintenance

Reduces launch risk

- Avoids difficult flight regions
- Reduces complexity

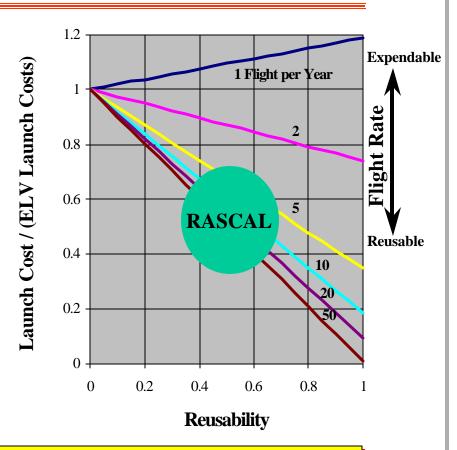
Enables evolution of better reusable vehicles

- Vehicle architecture and design not limited by atmosphere
- As propulsion technology improves, so will the system performance



REUSABILITY AND FLIGHT RATE

- Flight rate enables potential cost savings from reusability
- Expendable launch vehicles are justified if the flight rate is only a few flights a year
- Any level of reusability is justified as the flight rate grows beyond about 5 flights a year
- Small payloads can support a high flight rate
 - Growth in small payload applications
 - No competing small launch vehicles



RASCAL's Goal is to achieve 50% reusability

The launch of small payloads should provide enough flight rate to support RASCAL reusability



RASCAL Program Plan



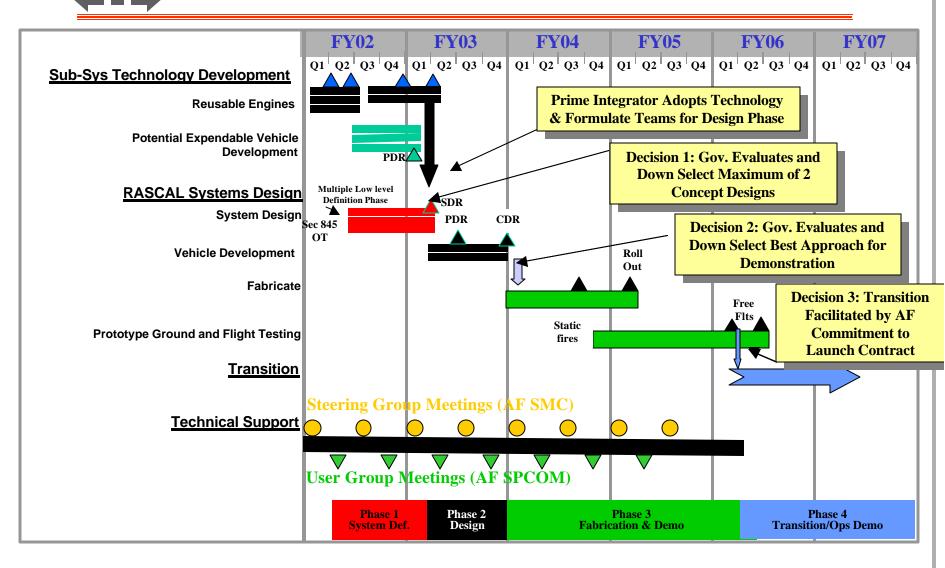
PROGRAM PHILOSOPHY

- Develop a responsive, flexible launch system with the best performance and mission adaptability available for a total recurring mission cost of \$750,000 / launch or less
- Rolling Down Select Using Agreements Authority (cost share)
- Three Phase Program:
 - Phase I: ConOps, System Level Design, Multiple Awards, 6 months
 - Phase II: Final Cost Assessment and Critical Design, 2 awards
 - Phase III: Cut Metal, Assemble, Flt Test & Transition / Single Award
- Program Requirements
 - Responsive
 - Flexible: typical military airfield, aircraft like CONOPS
 - Rapid: One day turn around
 - Total mission cost of \$750,000 or less
 - Aircraft like reusable first stage
 - Turbojet based boost propulsion in the form of a MIPCC installation
 - Exo-Atmospheric boost of the first stage



1 Nov. 2001

RASCAL PROGRAM PLAN



RASCAL Industry Day Briefing

Page 29



PHASE I PRODUCTS

- Low Cost Concept of Operation Defined
- Vehicle Design Trades
- System Level Design of ELV & ERV
- Initial Affordability Assessment and AUFP Audit Trail
- Statement of Objectives
- Task Description Document of Phase II
- Preliminary Phase III Scope
- Down Selection of two winning teams for phase II



PHASE II PRODUCTS

- Concept of Operation Finalized
- Critical Level Design of ELV & ERV
- Final Affordability Assessment and AUFP audit trail
- Draft System Specification
- Phase III Task Description Document
- Down Selection of Demonstrating contractor for System Flight Test



PHASE III PRODUCTS

- Manufacturing Drawing Package
- Manufacturing Transition Plan
- Mission 6-DOF Model
- RASCAL User's Guide
- Updated Ownership Cost Analysis
- Flight Test a Series of Demonstrator Launch Vehicles leading to a P/L Insertion Demonstration
- Operational Assessment
- Commercially Operated Launch Service or Procurement proposal for a RASCAL System
- Transition of Program Management to a Service

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PROGRAM SCHEDULE AND FUNDING

			FY02				FY03				FY04				FY05				FY06			
Task Name	Start	Finish	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q.	2 Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3 0	24
Industry Brief	11/01/01	11/01/01	<u> </u>																			
Solicitation Released	12/01/01	12/01/01	A																			
Proposals Due	1/30/02	1/30/02		A																		
Agreements Awarded Phase I Phase II Phase III	03/02 12/02 12/03	11/02 12/03 09/06																				

Funding Available to Industry

Phase II Phase III → \$4-6M in FY02 → \$10-12M in FY03 → \$60-70M in FY04-06

Total = \$74-\$88M over 5 years

(figures are tentative and/or notional)

001 RASCAL Industry Day Briefing

Page 33



Introduction of Participants and Break (30 Minutes)



RASCAL Objectives and Goals



OBJECTIVES & APPROACH

- Develop and demonstrate a rapid, routine, small payload delivery system capable of providing flexible access to space using a combination of reusable and low cost expendable vehicle elements.
- Design growth capability as technology is discovered and applied
- A Partnership with industry on the development of this revolutionary national capability
- Conduct the development & demonstration within contracted cost
- ConOps that exploit the design and operational freedoms from a fixed infrastructure at dedicated launch sites, airplane like maintenance, low cost propellants and munitions like ERV design, and autonomous range safety control / FTS system, COTS/MOTS
- Invest in technologies to reduce total ownership cost (I.e.,PHM...)
- RLV MIPCC Turbo-jets
- Commercial, industrial, and corporate specifications and standards where appropriate



TOTAL MISSION COST

\$750,000 Per Launch

- FY03 dollars
- O&S RLV & ERV Cost (w/o Satellite)
- ERV Fly Away Unit Cost (xx production run)
- Range support cost

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- Deliver payload of 75 Kg in to a 500 km sun synchronous orbit
- Validate ability to operate from a 2500 meter runway with normal GSE and independent of launch ranges
- Validate predicted operational mission cost of less then \$750K / launch in FY 2003 funds (not including satellite payload cost)
- Demonstrate exo-atmospheric staging
- Mission turn-around time within a 24 hour period after payload arrival
- Mission scramble capability within an hour of notification, after ERV integration.
- Able to loiter and adjust flight path to dynamic mission planning

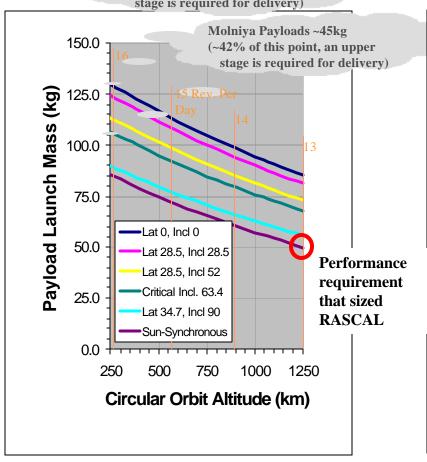


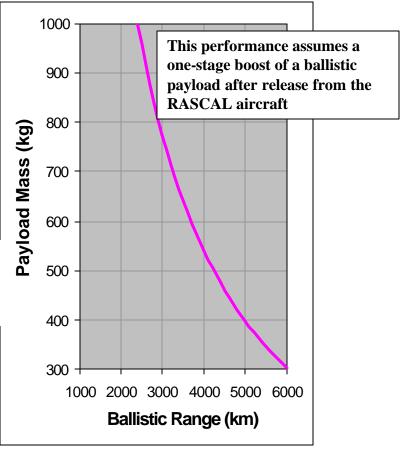
ORBITAL & BALLISTIC PERFORMANCE

Orbital Delivery Potential

Ballistic Delivery Potential

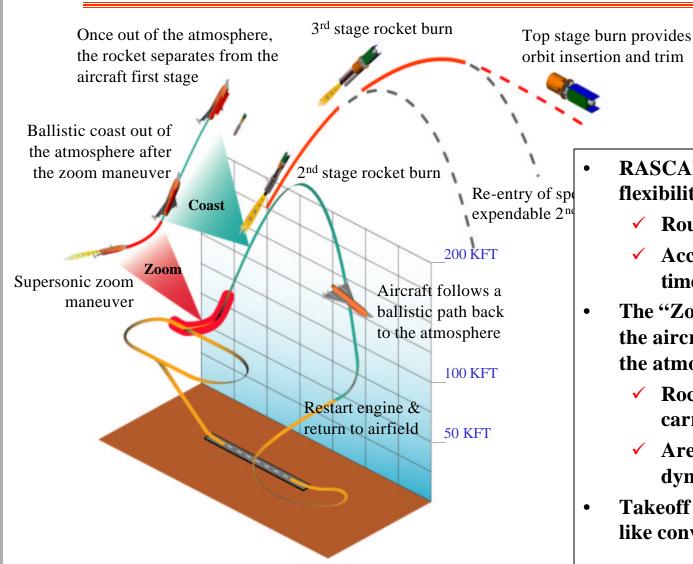
GEO Payloads ~33kg (~25% of this point, an upper stage is required for delivery)







CONCEPT OF OPERATIONS



- RASCAL CONOPS has the flexibility common to aircraft
 - ✓ Routine, airfield based ops
 - ✓ Access to any orbit, any time
- The "Zoom" maneuver takes the aircraft and rocket out of the atmosphere
 - ✓ Rocket & payload are carried internal to aircraft
 - ✓ Are never subjected to high dynamic pressure loads
- Takeoff and landing are just like conventional jet aircraft

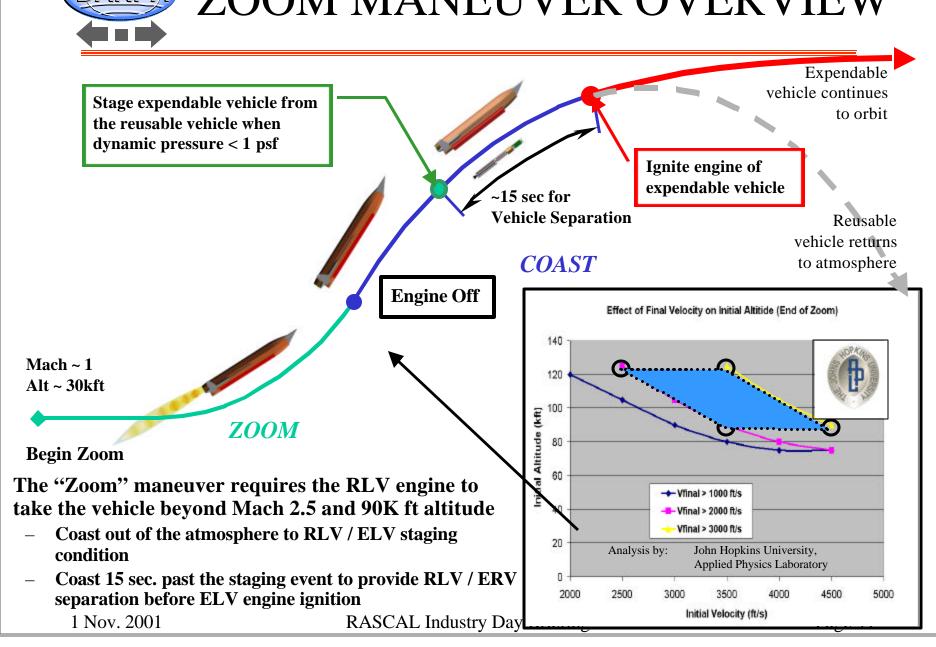
1 Nov. 2001

RASCAL Industry Day Briefing

Page 40



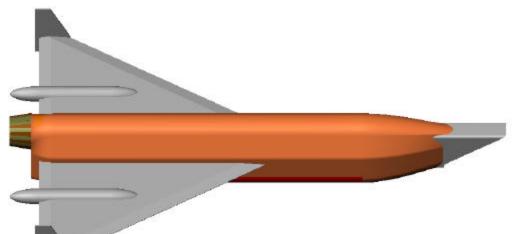
ZOOM MANEUVER OVERVIEW





REUSABLE 1ST STAGE VEHICLE

Notional Vehicle Design



 $M_{GTOW} = 9375 \text{ kg}$

 $M_{Fuel} = 2900 \text{ kg}$

 $M_{Emptv} = 3750 \text{ kg}$

 $M_{Expendable\ Rocket} = 2725\ kg$



Front View

- Several existing propulsion options are available:
 - Mass injected, pre-compressor cooled, (MIPCC) turbojet engines
 - Reusable rocket engines
- Developed from existing engine designs and airframe technology
 - Modified existing aircraft? (Possible)
 - New vehicle? (Fewer compromises, Better performance)
- Designed for loiter and zoom

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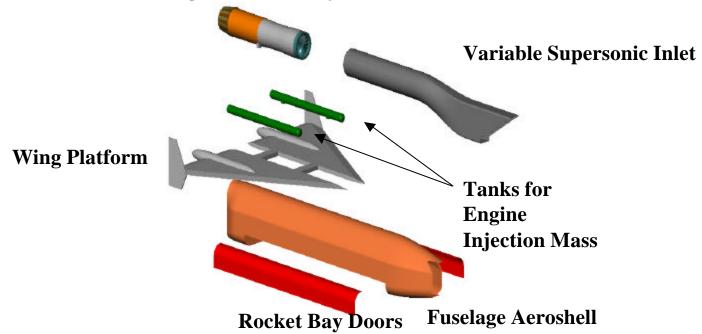
RASCAL Industry Day Briefing

Page 42



SIMPLE, CAPABLE, INEXPENSIVE

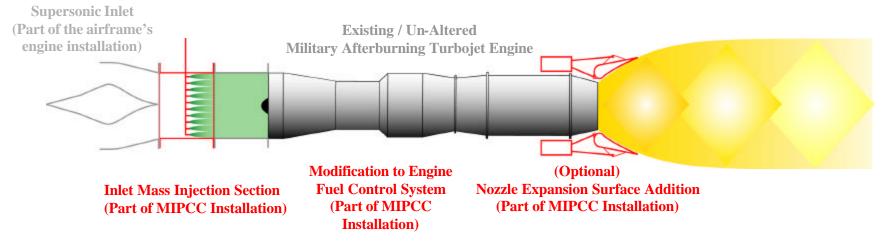
Thrust Augmented Turbojet



- Vehicle is not a complicated, or large airplane
- Designed for low development costs, recurring costs and low maintenance costs



MASS INJECTING & PRE-COMPRESSOR COOLING (MIPCC) ENGINES



- MIPCC is a method of airframe installation for an existing afterburning turbojet engine
 - Enable short term operation to higher flight Mach number
 - Enable short term thrust augmentation
 - Enable short term operation to higher altitudes
- MIPCC enables the application of existing military jet engines to space launch / exo-atmospheric missions



MIPCC BACKGROUND

- Mass Injection, Pre-Compressor Cooling (MIPCC)
 - Cools inlet airflow to increase air mass flow
 - Allows the engine to be flown nearer its design point
 - Proven to have minimum impact of engine health
- A bibliography of PCC references is provided in your information CD-ROM
- Extensive development of PCC has been performed in the 50's and 60's
 - Theoretical, experimental, flight test



Program allows participants varying levels of access to documents produced by the Defense community.

If you are not currently a DoD contractor, contact:

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EXPENDABLE VEHICLE

Notional Vehicle Design

2nd Stage

$$M_0 = 2725 \text{ kg}$$

$$M_{Propellant} = 1939 \text{ kg}$$

$$M_{Empty} = 265 \text{ kg}$$

$$M_{Margin} = 67 \text{ kg}$$

3rd Stage

$$M_0 = 454 \text{ kg}$$

$$M_{Propellant} = 323 \text{ kg}$$

$$M_{Empty} = 51 \text{ kg}$$

$$M_{Margin} = 13 \ kg$$

- Designed for low recurring costs
- Only operates out of the atmosphere
- Several low cost/good performance technologies available
 - Hybrid rocket motors
 - Tactical missile based solid rocket motors
 - Pressure-fed liquid propulsion
 - Miniature pump-fed liquid propulsion

Avionic and Maneuvering "Top Stage" & Payload

$$M_0 = 67 \text{ kg}$$

$$M_{payload} = 50 \text{ kg}$$

$$M_{avionics} = 5 \text{ kg}$$

$$M_{\text{propellant}} = 6 \text{ kg}$$

$$M_{empty} = 4 \text{ kg}$$

$$M_{margin} = 1 \text{ kg}$$



CHALLENGES / APPROACHES

Low Cost ERV

Challenges

Mission Adaptability

Issue: Many potential military missions are possible. To explore these missions, the orbit

insertion capability must be adaptable

Goal: Insertion accuracy comparable to existing ERV's, On-Orbit Maneuvering > 300 mps,

multi-burn maneuvering

Low Recurring Cost

Issue: To encourage and maintain a "routine" capability, recurring cost must be low

Technical Approach

Mission Adaptability

✓ Adapt a "Top Stage" architecture for the ERV. All the mission specific features are concentrated in the "Top Stage."

Low Recurring Cost

- ✓ ERV is only designed to operate out of the atmosphere.
- Several low cost/good performance technologies available: Hybrid rocket motors, Tactical missile based solid rocket motors, Pressure-fed liquid propulsion, and Miniature pump-fed liquid propulsion. Competition will determine the "Winner."



Requirements and Goals for the

RASCAL P/L INTERFACE

RASCAL should be designed to keep things as simple as possible for the payload developer (the <u>customer</u>):

- Mechanical interface
- Launch-site integration
- Specified environments
- Verification process

Customer focus:

Minimize the indirect cost of launch as well as the direct cost.



LIMITATIONS ON P/L PHYSICAL PROPERTIES

Mass 100 kg or less (total payload)

Static envelope 1.2-m diameter by 3-m length

Dynamic envelope To be derived by RASCAL developer from

static envelope, fundamental frequency,

and maximum payload acceleration

Mass moments of inertia Limited only by mass and static envelope

Center of gravity TBD m from interface plane (axial) and

centered laterally to within 3 cm

Fundamental frequencies 50 Hz or above for axial and torsional

modes; 40 Hz or above for lateral

These are goals for RASCAL design, not firm requirements



RELIABLE SOFT RIDE

- Structural loading adequately represented with rigid-body acceleration
 - Negligible excitation of the payload's high-mass modes of vibration
 - No need for coupled loads analysis, hence ...
 - Simplified structural design and verification
 - Minimal risk that the predicted loads increase after the payload is built
 - No need for a test-verified finite-element model for the payload

How?—Through design of the launch vehicle:

- Loads-isolation mounting system
 - Similar to the suspension system in your car
 - The relatively large payload envelope established as a goal would leave plenty of rattle space for the vast majority of payloads
 - Payload motion must be considered in design of RASCAL's control system
- Engine design
 - Gradual build-up and shut down of thrust instead of sudden changes



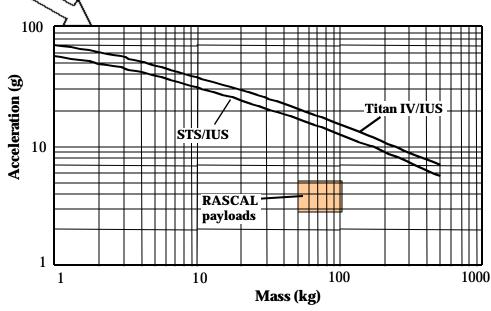
P/L ACCELERATIONS W/ EXISTING LAUNCH VEHICLES

Large payloads:

	Axial (g)	<u>Lateral(g)</u>
Atlas II	6.0	2.0
Delta	6.3	2.0
Shuttle	3.2	2.5
Titan IV	6.0	2.5

Loads isolation should keep payload acceleration more in this range for RASCAL

As payload mass goes down, expected acceleration increases as a result of vibration (less energy required to accelerate a small mass)



Trubert, Marc. November 1, 1989. JPL D-5882. "Mass Acceleration Curve for Spacecraft Structural Design."

RASCAL Industry Day Briefing

Page 52



SIMPLIFYING STRUCTURAL VERIFICATION FOR P/L

Envisioned process (simple and affordable):

- Design loads consisting of rigid-body accelerations in three axes
 - Applied separately
 - No angular acceleration (rad/s²)
- Sine-burst test in three axes
 - Induces uniform acceleration; no vibration of payload
 - Corresponds to the design loads
- Random-vibration test in three axes
 - Same configuration as for sine-burst test
 - Should not drive the structural design
 - Acoustics, and thus random vibration, should be low for RASCAL
 - Tests should be for electronics and small devices
- No shock testing
 - RASCAL separation system should be "shockless"
 - Shock is potentially damaging to electronics
 - Shock testing is expensive

Target for RASCAL design:

±8-g acceleration applied one axis at a time should envelop the effects of launch loads on payload structures.



LUNCH Be Back in 1 ½ Hours



Acquisition Strategy



SOLICITATION SCHEDULE

RASCAL SYSTEM

Draft Solicitation Release 1 November 2001

Solicitation Comments 19 November 2001

Final Solicitation Release 1 December 2001

Solicitation Responses Due 30 January 2002

Source Selection Complete 1 March 2002

Agreements Negotiations 6 Feb - 1 March 2002

MIPCC TECHNOLOGY

MIPCC SBIR Awarded (5) 1 October 2001

SBIR Phase II Award (Max of 2) 1 April 2001

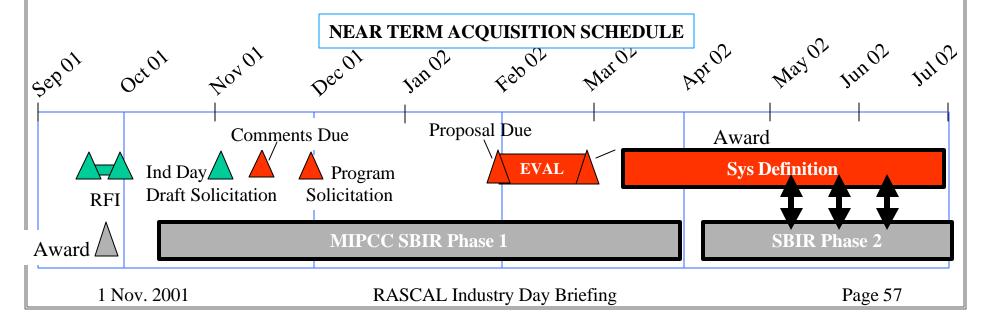


SBIR RELAVENCE

Phase I winners

Accurate Automation Corporation
Advanced Projects Research Incorporated
HMX, Inc.
MSE Technology Applications, Inc.

MSE Technology Applications, Inc. Spath Engineering





Prototype Projects Section 845

UNDER SECTION 845 OF THE NATIONAL DEFENSE AUTHORIZATION ACT (P.L. 103-160)

http://www.deskbook.osd.mil/default.asp

Search for: "845 OT"

Result:

Other Transactions (OT) Guide For Prototype Projects; January 2001



Prototype Projects Authority (aka Other Transactions for Prototypes)

- 10 U.S.C. 2371 was enhanced by Section 845 of National Defense Authorization Act of 1994 and further by Sec. 804...
- And, again modified by Section 803...
- The Director of DARPA and the Secretary of Military Departments may use "Other Transactions" for Prototype projects that are directly relevant to weapons or weapon systems proposed to be acquired or developed by the DoD.
- Currently 845/804 authority available through 2004



OT FOR PROTOTYPES

- What does the authority do for you?
 - Relief from FAR and supplemental regs
 - Flexibility to use "best" practices
- What are the limitations of the authority?
 - No LRIP or production (yet)
 - Must transition into a standard FAR contract
 - Considerations competition, data rights,
 compliance with DoD 5000, documentation



- •What doesn't apply to OT for Prototypes?
 - -Competition in Contracting Act (CICA)
 - -Truth in Negotiation Act (TINA)
 - -Contract Disputes Act
 - -Procurement Protest System
 - –P.L. 85-804 and indemnification
 - -Cost plus a percentage of cost prohibition
 - -Procurement Integrity Act
 - -Buy American Act (in part)



- Some laws still do apply
 - Criminal laws (false claims/statements)
 - Federal fiscal laws
 - Laws of general applicability (e.g. Title VI, Civil Rights Act)
 - General laws for doing business in the US (e.g. environmental laws, import/export control)



SECTION 803

"Cost-Sharing" Requirements

- Section 803 of the 2001 National Defense Authorization Act
- OT for Prototype requires:
 - "there is at least one nontraditional defense contractor participating to a significant extent" or
 - If no nontraditional defense contractor,
 - "at least one third of the total cost of the prototype project is to be paid out of funds provided by parties to the transaction other than the Federal Government."
 - Or
 - The senior procurement official for the agency (Director CMO, Tim Arnold) justifies the use of an OT that "provides for innovative business arrangements or structures that would not be feasible or appropriate under a contract."



- Food for Thought
 - Changes
 - No Government directed unilateral changes
 - No claims for equitable adjustment caused by changes
 - Termination
 - No "Termination for Default"
 - No "Termination for Convenience"



- Food for Thought (cont'd)
 - Costs
 - No mandatory cost principles or accounting standards
 - No certified cost and pricing data
- More Food for Thought
 - Subcontracting
 - Government system not required
 - No mandatory clause flowdowns, except where specified



- More Food for Thought (cont'd)
 - Management structure
 - Prime/subcontractor relationship not required
 - True teaming possible
 - Sound business judgment <u>absolutely</u> necessary
 - Contracts/Legal/Program/Financial team

The Safety Net is not There



- Sound business judgment is absolutely necessary
- Contracts/Legal/Program/Financial team is very important
- Other Transactions are different and present interesting cultural problems on both sides



CHARACTERISTICS OF A SUCCESSFUL TEAM

- Real business strategy
- Strategic synergy
- Excellent chemistry
- Sharp focus
- Commitment & support
- Conclusion: Win/Win



Break (15 Minutes) Sign Up Sheet Closed



Program Solicitation Phase 1



SOLICITATION OVERVIEW

- Use Agreements Authority
- Responses include:
 - Executive Summary
 - Technical Approach and Substantiation
 - Notional System Concept
 - Trade Study and Analysis Plan
 - Task Description Document (TDD)
 - Integrated Master Schedule
 - Technology Development and Assessment Plan (TDAP)
 - Management Plan
 - Program Team
 - Proposed Agreement with Attachments
 - Notional System Concept Sys Capability Doc.
 - Cost Response



TASK DESCRIPTION DOC.

- Detailed description of work which must be executed to accomplish Phase I
- Included as Article III of the offeror's proposed Agreement
- Structured in accordance with the offeror's Work Breakdown Structure (WBS)
- Can be modified to accommodate detailed technical changes (if there is no change in overall scope of the effort or cost impact)
- Changes must be approved in writing by the agreements officer



INTEGRATED MASTER SCHEDULE

- Tiered scheduling system that must correspond to the proposed WBS identified in the TDD
- Completed for Phase I and II to WBS Level 3 of the offeror's TDD
- Relates the specific detailed tasks and the amount of time expressed in calendar days necessary to achieve each significant functional accomplishment
- Contains:
 - Proposed milestones/events
 - Key tasks for each milestone/event
 - Accomplishment criteria for each task



TECHNOLOGY DEVELOPMENT AND ASSASSMENT PLAN

- Identify the top level metrics, processes, and system level performance and affordability trades
- Identify the critical and enabling Technologies, Processes and System Attributes (TPSAs) that must be validated and/or demonstrated
- Purpose is for Gov. to examine a range of competing technologies that could enable the RASCAL system.
- The plan shall describe the offeror's process for identifying and evaluating competing technologies available from other government and industry R&D programs.



SOURCE SELECTION

- Government will enter into more than one Agreement
- Selection decision based on an integrated assessment of specific areas
- Evaluation will strive for maximum quantitative objectivity
- Government may reject responses that are unrealistic



EVALUATION PROCESS

- The Government Evaluation Team will conduct an initial reading of the proposals to become familiar with the offeror's approach and cost.
- The offeror may be requested to present key elements of the proposal to the Government Evaluation Team during a 2 hour oral presentation. The Government may ask questions to clarify parts of the proposal during these presentations.
- After receiving the oral presentation, the Government Evaluation Team will conduct an evaluation of the offeror's capability to achieve all phases, technical and cost proposals.
- The results of the proposal evaluation will then be presented to the Proposal Evaluation Decision Official for review and approval. The Proposal Evaluation Decision Official will sign the final evaluation decision which authorizes the Agreements Officer to conduct negotiations with selected offeror(s).



EVALUATION CATAGORIES

Category I: Well conceived and technically sound proposals pertinent to program goals and objectives and offered by a responsible contractor with the competent technical staff and supporting resources needed to ensure satisfactory program results at a reasonable, realistic price/cost

Category II: Technically and financially sound proposals which require further development

Category III: Proposals that are not technically sound or do not meet agency needs



AREAS OF EVALUATION

This is a technical competition for phase 1 to develop an affordable system with the Government. Proposal evaluation criteria will include:

- Product Capability and Technical Approach
 - Trade Study and Analysis Plan
 - Technical Assessment and Development Plan
 - Notional System Concept
- Management
 - Management Plan
 - Innovative Business Practices
 - Facilities
 - Program Team
 - Key Personnel
 - Team's ability to execute the program
 - Breadth and depth of the proposed team
 - Management construct
 - Past Performance
 - Proposed Agreement Terms and condition
- CostNov. 2001



PROGRAM SUMMARY

Objective: Develop a Responsive, Routine, access to space for Small Payloads

Approach: Blend of Reusable & expendable vehicles

Reusable aircraft first-stage capable of <u>Exo-Atmospheric flight</u>

• Low-cost expendable upper stages

Goals: 75 kg to 500KM EO, anytime, any inclination

high flight rate, on-time performance, Low Cost

Payoffs: Assured and timely access to space for U.S. defense

Acts as an enabler for new missions:

- -New military space missions
- -BMDO targets
- -Space Test Program (STP) payloads
- -Space hardware qualification
- -Orbital Express type missions



SUMMARY

Provide the United States military the ability to quickly launch space assets in support of tactical theatre commanders by developing and demonstrating a rapid, routine, small payload delivery system capable of providing flexible access using a combination of reusable and low cost expendable vehicle elements.



Questions and Answers Until 5:00 P.M. or Earlier



DIRECTIONS TO SOCIAL

